

2023 Year-End

INCOME			
CONTRIBUTED	Budget	Last Month	YTD
INDIVIDUAL DONATIONS	\$145,000	\$25,813	\$95,178
GRANTS	\$543,000	\$8,808	\$436,515
BUSINESS & ORG SUPPORT	\$35,000	\$2,765	\$16,433
EARNED			
GOVERNMENT	\$463,200	\$96,176	\$559,462
PROGRAMS	\$215,000	\$22,443	\$223,131
OTHER REVENUE			
MISC.	\$92,000	\$0	\$87,400
INCOME TOTAL	\$1,493,200	\$156,005	\$1,418,119
EXPENSES			
ADMINISTRATIVE	Budget	Last Month	YTD
BUSINESS EXPENSES	\$32,500	\$572	\$25,777
SUPPLIES	\$12,000	\$574	\$19,410
ADVANCEMENT	\$20,000	\$840	\$11,126
FACILITIES	\$120,000	\$10,798	\$124,660
STAFF DEVELOPMENT	\$25,000	\$320	\$36,748
PROF SUPPORT & SERVICES	\$40,000	\$4,474	\$74,776
PERSONNEL EXPENSES	\$1,143,190	\$71,026	\$1,010,993
STRATEGIC RESERVES	\$100,000	\$0	\$100,000
EXPENSE TOTAL	\$1,492,690	\$88,604	\$1,403,490
surplus / (deficit)	<i>\$510</i>	\$67,401	\$14,629

	Contributed				
	Annual Fund	Major Gifts	Grants	Sponsorships	
Goal	\$45,000	\$100,000	\$543,000	\$35,000	
YTD	\$29,050	\$66,128	\$436,515	\$16,433	
%-age	65%	66%	80%	47%	

	Earned				
ļ	Training	Restorative	Mediation	Government	Facilitation
Goal	\$109,000	\$1,000	\$90,000	\$463,200	\$15,000
YTD	\$145,278	\$0	\$58,934	\$559,462	\$19,182
%-age	133%	0%	65%	121%	128%
	i				

Other Assets:	Legacy	Reserves	
	\$41,388	\$144,479	\$244,479
	un	un cliabtly	

we did it; we were up enough that we can put \$100k in reserve trade-offs are made hiring contractors, which offsets revenue